

Bridal Association of the Brazos Valley
MINUTES
Monthly Board Meeting
6:00pm, Tuesday, January 16, 2018
Hilton Hotel, College Station, TX

- I. Call to Order: President Jared Salvato called the meeting to order at 6:08 pm. The following officers and directors were present: Larry Winkler, Lauren Fox, Crystal Beato, Erin Joyner, Rebekah Stallsworth, Jennifer Simank and Business Manager Lisa Wantuck. Travis Rollins was also present as a guest.
- II. Additions to Agenda: None
- III. Minutes: Motion by Larry Winkler to approve the November 2017 Board Meeting Minutes. The motion was 2nd by Erin Joyner for unanimous approval.
- IV. Regular Business:
 - A. Membership Committee:
Fries Financial
Coreena's Bridal

Lauren Fox moved to approve the above, mentioned members. With a 2nd from Erin Joyner the motion was unanimously approved.
 - B. Financial Report: The attached budget for 2018 was reviewed and unanimously approved with a motion by Larry Winkler and 2nd from Crystal Beato.
 - C. Events/Shows Committee:
Spring Show – February 25, 2018
Review of the January 4 Shows Committee Meeting – Pricing and floor plan will remain the same, as well as the Casting Call put on by Bryan Broadcasting.
 - D. Meetings/ Banquets Committee:
-Business After Hours Chamber Mixer – March 8 – Brownstone Reserve
 - E. Advertising/ Mktg Committee:
Guides are in-hand and distributed!
 - F. Website Committee: None
 - G. By-Laws Committee: Attached sheet will be presented at the January business meeting.
 - H. Elections Committee:
- V. Other Business:

Adjournment: Meeting was adjourned by Jared Salvato at 7:40 pm.

Bridal Association of the Brazos Valley
MINUTES
Monthly Board Meeting
6:00pm, Tuesday, February 20, 2018
Hilton Hotel, College Station, TX

I. Call to Order: President Larry Winkler called the meeting to order at 6:00 pm. The following officers and directors were present: Lauren Fox, Crystal Beato, Rebekah Stallworth, Jennifer Simank, Thomas Ross, Jon Vacante, Leah Smith and Business Manager Lisa Wantuck. Guests Present were Catherine Groce, Ashley Parker, Taylor Laney, Heather Johnson, and Chris Dodgen.

II. Additions to Agenda: None

III. Minutes: Motion by Thomas Ross to approve the January 2018 Board Meeting Minutes. The motion was 2nd by Lauren Fox for unanimous approval.

IV. Regular Business:

A. Membership Committee:

Donut Darlin'

Jamie Hardin Photography

The Gin at Hidalgo Falls

Armstrong Properties

Epoch & Co.

B. Financial Report: See Attached

C. Events/Shows Committee: None

D. Meetings/ Banquets Committee:

-Business After Hours Chamber Mixer – March 8 – Brownstone Reserve

E. Advertising/ Mktg Committee:

F. Website Committee: None

G. By-Laws Committee: None

H. Elections Committee: None

V. Other Business:

Adjournment: Meeting was adjourned by Larry Winkler at 6:30 pm.

Bridal Association of the Brazos Valley
MINUTES
Monthly Board Meeting
6:00pm, Tuesday, March 20, 2018
Hilton Hotel, College Station, TX

- I. Call to Order: President Jared Salvato called the meeting to order at 6:03 pm. The following officers and directors were present: Lauren Fox, Crystal Beato, Rebekah Stallworth, Jennifer Simank, Jon Vacante, Leah Smith and Business Manager Lisa Wantuck. Guests Present were Travis Rollins, and Chris Dodgen.
- II. Additions to Agenda: None
- III. Minutes: Motion by Larry Winkler to approve the February 2018 Board Meeting Minutes. The motion was 2nd by Jon Vacante for unanimous approval.
- IV. Regular Business:
- A. Membership Committee: None
 - B. Financial Report: See Attached
 - C. Events/Shows Committee: None
 - D. Meetings/ Banquets Committee:
-Upcoming events include the August mixer, fall banquet, and Christmas party.
 - E. Advertising/ Mktg Committee:
Publishing Schedule: July 1 – Ads due
Aug 1 – Printer
Aug 15 – In hand
 - F. Website Committee: None
 - G. By-Laws Committee: None
 - H. Elections Committee: None
- V. Other Business:

Adjournment: Meeting was adjourned by Jared Salvato at 6:53 pm.

Bridal Association of the Brazos Valley
MINUTES
Monthly Board Meeting
6:00pm, Tuesday, April 17, 2018
Hilton Hotel, College Station, TX

- I. Call to Order: President Larry Winkler called the meeting to order at 6:05 pm. The following officers and directors were present: Lauren Fox, Crystal Beato, Jennifer Simank, Delores Crum, Chris Dodgen, Leah Smith and Business Manager Lisa Wantuck.

- II. Additions to Agenda: None

- III. Minutes: Motion by Jennifer Simank to approve the March 2018 Board Meeting Minutes. The motion was 2nd by Chris Dodgen for unanimous approval.

- IV. Regular Business:
 - A. Membership Committee: None
-Kevin Paladino from Complete Weddings & Events
 - B. Financial Report: See Attached

 - C. Events/Shows Committee: None
- Spring Show – February 24th

 - D. Meetings/ Banquets Committee:
-Mixer – August 8
-Fall Banquet – October 2
-Christmas Party – December 4

 - E. Advertising/ Mktg Committee:
Publishing Schedule: July 1 – Ads due
Aug 1 – Printer
Aug 15 – In hand

 - F. Website Committee: None

 - G. By-Laws Committee: None

 - H. Elections Committee: None

- V. Other Business:

Adjournment: Meeting was adjourned by Larry Winkler at 6:49 pm.

Bridal Association of the Brazos Valley
MINUTES
Monthly Board Meeting
6:00pm, Tuesday, May 15, 2018
Hilton Hotel, College Station, TX

- I. Call to Order: President Larry Winkler called the meeting to order at 6:04 pm. The following officers and directors were present: Lauren Fox, Crystal Beato, Rebekah Stallworth, Kelly Austin, Jennifer Simank, Leah Smith and Business Manager Lisa Wantuck. Guests present : Travis Rollins
- II. Additions to Agenda: None
- III. Minutes: Motion by Lauren Fox to approve the April 2018 Board Meeting Minutes. The motion was 2nd by Leah Smith for unanimous approval.
- IV. Regular Business:
- A. Membership Committee: Survey Monkey has been reviewed and will go out on 5/17.
 - B. Financial Report: See Attached
 - C. Events/Shows Committee: None
 - Fall Show September 23
 - D. Meetings/ Banquets Committee:
 - Mixer – August 8
 - Fall Banquet – October 2
 - Christmas Party – December 4
 - E. Advertising/ Mktg Committee:
 - Publishing Schedule: July 1 – Ads due
 - Aug 1 – Send to Printer
 - Aug 15 – Guides In hand
 - F. Website Committee: Bids for new website are being researched.
 - G. By-Laws Committee: None
 - H. Elections Committee: None
- V. Other Business:

Adjournment: Meeting was adjourned by Larry Winkler at 7:10 pm.

Bridal Association of the Brazos Valley
MINUTES
Monthly Board Meeting
6:00pm, Tuesday, June , 2018
Hilton Hotel, College Station, TX

I. Call to Order: President Larry Winkler called the meeting to order at 6:05 pm. The following officers and directors were present: Lauren Fox, Delores Crum, Thomas Ross, Crystal Beato, Rebekah Stallworth, Kelly Austin, Chris Dodgen, Jennifer Simank, Leah Smith and Business Manager Lisa Wantuck. Guests present : Travis Rollins

II. Additions to Agenda: None

III. Minutes: Motion by Delores Crum to approve the May 2018 Board Meeting Minutes. The motion was 2nd by Kelley Austin for unanimous approval.

IV. Regular Business:

A. Membership Committee:

Old Oaks Ranch
Hidden Manor
Artisan's Rejuvenation Med

Motion by Thomas Ross to approve new members, with a 2nd by Chris Dodgen for unanimous approval.

Membership survey received a response rate of 18%. Results are attached.

B. Financial Report: See attached for report.

Review of BABV staff compensation took place with the following motions.

1. Rebecca Stallworth moved to increase Heather Johnson's hourly rate to \$20 per hour. There was a 2nd from Delores Crum for unanimous approval.
2. Delores Crum moved to increase Lisa Wantuck's monthly salary from BABV to \$1500, effective immediately. The 2nd came from Leah Smith for unanimous approval.

C. Events/Shows Committee: None

- Fall Show September 23

D. Meetings/ Banquets Committee:

-Mixer – August 8
-Fall Banquet – October 2
-Christmas Party – December 4
-Business After Hours (tentatively set for March 7th)

E. Advertising/ Mktg Committee:

Publishing Schedule: Aug 1 – Send to Printer
Aug 15 – Guides In hand

F. Website Committee: Proposals to be presented by Fidelis and Drift for website overhaul.

G. By-Laws Committee: None

H. Elections Committee: None

V. Other Business:

Adjournment: Meeting was adjourned by Larry Winkler at 8:30 pm.

Bridal Association of the Brazos Valley
MINUTES
Monthly Board Meeting
6:00pm, Tuesday, July 17, 2018
Hilton Hotel, College Station, TX

I. Call to Order: President Larry Winkler called the meeting to order at 6:05 pm. The following officers and directors were present: Lauren Fox, Delores Crum, Thomas Ross, Rebekah Stallworth, Chris Dodgen, Jennifer Simank, Leah Smith and Business Manager Lisa Wantuck.

II. Additions to Agenda: Tim Douglass with Fidelis

III. Minutes: Motion by Thomas Ross to approve the May 2018 Board Meeting Minutes. The motion was 2nd by Delores Crum for unanimous approval.

IV. Regular Business:

A. Membership Committee:

Lexi – Let US Events

Liz – Fannin Oaks

Delores Presented a membership review from 2016- present:

2016 – 140 members at year end, 109 renewals – 77.8%

2017 – 148 members, 125 renewals – 84.4%

2018 – 138 members, 131 renewals – 95%

2019 objective – 150 members/ 95% renewal rate

142 members on 7/1 with 8 new recruits by 7/13/19

B. Financial Report: See attached for report.

C. Events/Shows Committee: None

- Fall Show September 23 with set-up the day before.

D. Meetings/ Banquets Committee:

-Mixer – August 8 @ Stella

E. Advertising/ Mktg Committee:

-Heather Johnson working on logo design with Peach Paper Design

-Brides guide committee recommended printing 500 less issues for the fall Bride's Guide. Thomas Ross motioned to approve the recommendation with a 2nd from Chris Dodgen for unanimous approval.

F. Website Committee:

Tim Douglass presented the difference between Concrete 5 and wordpress.

Delores Crum motioned to improve the mobile friendliness of the current website with eSiteful at a cost of \$1000. Chris Dodgen 2nd for unanimous approval.

G. By-Laws Committee: None

H. Elections Committee: None

V. Other Business:

Adjournment: Meeting was adjourned by Larry Winkler at 7:55 pm.

Bridal Association of the Brazos Valley
MINUTES
Monthly Board Meeting
6:00pm, Tuesday, August 21, 2018
Hilton Hotel, College Station, TX

I. Call to Order: President Larry Winkler called the meeting to order at 6:03 pm. The following officers and directors were present: Delores Crum, Rebekah Stallworth, Chris Dodgen, Jennifer Simank, Leah Smith, Crystal Beato and Business Manager Lisa Wantuck.

II. Additions to Agenda:

III. Minutes: Motion by Rebekah Stallworth to approve the July 2018 Board Meeting Minutes. The motion was 2nd by Delores Crum for unanimous approval.

IV. Regular Business:

A. Membership Committee:

Old Oaks Ranch
Hidden Manor
Artisan's Rejuvenation Med
Double-Bar-B Ranch

Motion to approve the above members was made by Delores Crum and 2nd by Leah Smith for unanimous approval.

B. Financial Report: See attached for report.

C. Events/Shows Committee: None
Fall Show September 23, 2018 -

D. Meetings/ Banquets Committee:
Banquet - October 2, 2018
Christmas Party December 4, 2018

E. Advertising/ Mktg Committee:
Social media – Heather is setting up FB page manager for running ads.
Guide Distribution – Coreena's Bridal is our newest rack location. Guides should be out next week!

F. Website Committee:
The motion to approve the following committee members was made by Chris Dodgen and 2nd by Leah Smith for unanimous approval. Travis Rollins, Thomas Ross, Lisa Wantuck, Larry Winkler, Heather Johnson, Delores Crum, John Mansfield.

G. By-Laws Committee: None

H. Elections Committee: None

V. Other Business: Crystal Beato's Resignation from the position of Secretary.

Adjournment: Meeting was adjourned by Larry Winkler at 7:25 pm.